



**SOFT  
SKILLS**

## **Bold and Persuasive Skill Course**

Project Based Immersive Learning Course

### **Course Overview**

Education Nest's Bold and Persuasive Skills training course is designed to help individuals improve their ability to communicate effectively and persuasively in various settings, such as in the workplace or personal relationships. The course focuses on developing skills in confidently expressing oneself, effectively communicating ideas, and persuading others to take a desired action. The course may use a combination of lectures, interactive exercises, case studies, and role-playing to help participants develop and practice their communication and persuasion skills. By the end of the course, participants should be able to confidently express themselves, communicate their ideas effectively, and persuade others to take action towards a desired outcome. You will gain expertise in this area after completing the course.

### **Benefits of Bold And Persuasive Skill Course :**

A bold and persuasive skills training course can be a valuable investment in yourself and your future success. It can help you to develop the skills and confidence you need to achieve your goals and make a positive impact on those around you. The benefits of a bold and persuasive skills training course can be numerous, both in personal and professional contexts. Here are some of the main benefits:

- Improved communication
- Increased confidence
- Enhanced leadership skills
- Improved sales skills
- Increased influence

## **Who should learn:**

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- Business professionals
- Leaders and managers
- Public speakers
- Entrepreneurs
- Anyone who wants to improve their Bold and Persuasive Skills

## **Why Bold And Persuasive Skill Course from Education Nest**

- **Free Demo on Request**
- **Live Interactive Learning**
- **Lifetime Access**
- **Flexible Schedules**
- **24x7 Support**
- **One on One Doubt Clearing**
- **Real Time Project-Based Learning**
- **Certificate Oriented Curriculum**

## **Key Skills Covered:**

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- Empathy and understanding
- Effective communication

- Building rapport and trust
- Identifying and addressing objections
- Developing and presenting compelling arguments
- Negotiation and compromise
- Influencing and persuading others
- Emotional intelligence and self-awareness
- Confidence and assertiveness

## **Bold And Persuasive Skill Course Syllabus**

### **Module 1: (Introduction)**

- Welcome and course objectives
- Importance of bold and persuasive communication skills
- Overview of course content

### **Module 2: (Understanding Boldness)**

- Defining boldness
- Examining the benefits of boldness
- Identifying common obstacles to boldness
- Developing strategies to overcome these obstacles

### **Module 3: (Developing Persuasive Skills)**

- Defining persuasion
- Understanding the principles of persuasion
- Examining the role of emotions in persuasion
- Developing effective persuasion techniques

## **Module 4: (Building Confidence)**

- Understanding the link between confidence and boldness
- Developing strategies to boost self-confidence
- Overcoming fear of rejection and failure
- Building a positive mindset

## **Module 5: (Communication Skills)**

- Understanding the power of body language
- Developing effective verbal communication skills
- Enhancing listening skills
- Improving nonverbal communication skills

## **Module 6: (Building Relationships)**

- Developing strong relationships through effective communication
- Understanding different communication styles
- Identifying and addressing conflict
- Building trust and rapport

## **Module 7: (Putting it All Together)**

- Applying boldness and persuasion skills in different contexts
- Developing a personalized plan for ongoing growth and development
- Review and course evaluation

## **Career Support**

### **Profile Building :**

Experienced professionals are available to offer tailored assistance in crafting your CV and online profiles, taking into account your unique educational and experiential background.

### **Interview Preparation :**

The upcoming interview preparation service will include personalized one-on-one sessions and the option for mock interviews if needed.

### **Job Referrals :**

At Education Nest, we receive a variety of job requirements from diverse sources such as organizations, our clients, HR consultants, and a vast network of Education Nest currently employed in different companies. We strive to meet these varied requirements to the best of our abilities.

### **Continuous Support :**

We offer continuous support for as much time as you need it, and a considerable number of our learners receive multiple interviews offers and promising employment opportunities as a result of the abilities they gain during the program.